

Certificate Course on Security Business Management



Objective

IISSM (International Institute of Security and Safety Management) is a registered educational society (under the Indian Societies Act) of security and safety providers, users, consultants and manufacturers. Its main objective is to promote professionalism in security industry by way of providing world class training to security and safety professionals and others engaged in security functions. As a catalyst, IISSM brings professionals together for pooling in of their experience and for knowledge updating through periodical and short duration training courses and workshops. The Institute has popular Professional Certification Programmes for Security Consultants, Practitioners and Managers. IISSM organises an International Seminar every year attracting a host of security and safety management professionals from world over.

Course Objective :

To benefit second generation Entrepreneurs and Top Mangers of Private Security Agencies to understand the business of Security Man Guarding (MG). The objective of the programme is to make the participants aware of the basic difference from any other business and Security Man Guarding business. The programme is designed to make the participants aware of the requirement of PSAR Act and to run a business efficiently with focus on satisfaction of customers and employees, yet making a reasonable profit to satisfy the share holders. It is significant to note that it has been made an mandatory requirement under section 10 of model rule of PSAR Act that every licensee under the Act has to undergo. "The licensee shall successfully undergo a training relating to the private security as prescribed by the Controlling Authority."

Who should attend ?

Security service provider company

owners, second generation entrepreneurs, Ex-Defence Officers (Colonel, Brigadier, Management Graduates, Chartered Accountants etc..) who wish to start a security guarding business and make a career of it.

Course Director :

An eminent and internationally acclaimed expert and renowned trainer in the field of Security & Loss Prevention Management and Investigation, Shri Ravindra Kishore Sinha founded the Security and Intelligence Services (India) Limited, popularly known as SIS, (www.sisindia.com) in 1974. His name and fame have, however, travelled worldwide and today he is a highly acclaimed and widely recognized personality among the International Security and Loss Prevention fraternity and in in the field of Skill Development Training for rural youth. Mr. Sinha is pioneer of starting security and training facility as back as 1984. He is the first in the world to recruit young university Graduates and trained them to an effective and efficient Security

Managers. Before, Mr. Sinha started training of Supervisor and Managers as per customer's requirement and expectations it was accepted worldwide that the job of Security Supervisor and Managers can only be performed by ex-police/ex-Army personnel. After Mr. Sinha's training of fresh graduates as Security Supervisor / Managers the concept was changed worldwide. Mr. Sinha had started his career as a working journalist specializing in crime and political reporting. He was recognized as the most successful and leading investigative journalist of 70s.

Gifted as he is, with initiative and drive, Mr. Sinha's zest for learning took him far and wide. As a private security professional, he could virtually be called a globe-trotter covering countries like almost all states of United States of America in the West to China in the East. His professional expertise and excellent training skills helped him hold many professional offices like the Regional Vice President of World Safety Organisation for South Asia (1989-1991), President, National Institute of Security Professional of India (1990-1995), Area Governor of Association of Security Organisation of India (1988- 2001). Chapter Chairman, ASIS for India Sub Continent chapter (1990-2000), Executive Chairman and Founder Member (from 1990 to till date) of the International Institute of Security and Safety Management (IISSM) and Founder Chairman of the Central Association for the Private Security Industry (CAPSI) of India and Chairman Security Skills Council of India (SSCI), Chairman Saksham Bharat and Chairman MSS Security Australia.

Mr. Sinha is not a mere speaker. He keeps the professional audience spell bound and has made over 100 highly professional research presentations in International Seminars. He is also the author of the first authentic research book on Student Movement led by Loknayak Jai Prakash Narayan (1974-1975) in Bihar, titled "JANANDOLAN" and he has edited several books on security management namely (i) Total Loss Prevention Management A Profit Centre, (ii) Security Awareness & Importance of Training, (iii) Industrial Security Management and (iv) Security of Bank & Cash in Transit.

All these taken together make Mr. Sinha virtually a capsule personality of many hues, starting with the media, covering the field of private security, loss prevention, emergency planning and disaster management, investigation, technology, research and now championing the cause of the private security industry as the Founder Chairman of CAPSI and Executive Chairman of the International Institute of Security and Safety management.

Recently, IGNOU has chosen SSCI www.ssci.co.in led by Mr. Sinha to partner into design, delivery, evaluation and certification of the Security Guards Programme (SG), Security Supervisor Programme (SSP) and Post Graduate in

Security Operations (PGCSO), Post Graduate Diploma in Security Operations (PGDSO), Post Graduate Diploma in Fire, Safety & Disaster Management (PGDFSDM). These programme was designed by Mr. Sinha, especially to cater to the requirements of clause 10 of model rules of the Private Security Agencies Regulation Act.'2005, which makes it mandatory for licensee under PSAR Act to undergo training programme, which shows Mr. Sinha's professional stature and level of competence.

COURSE DETAILS:

- Indian Security Market and Concept of third party security.
- Evolution and development of third party security industry in India.
- How to organise a private security agency
- Basic requirement of Infrastructure for opening an Office.
- Setting up a Training Academy
- Marketing Strategy
- Tendering and quoting, negotiating agreement, major terms and conditions.
- Mandatory training as per PSAR Act
- Raising of a Unit.
- Operations Management
- Customer relationship management
- Day & Night inspection and checking, customer meeting on site.
- Importance of Man Management in security industry.
- Financial Administration, billing, collection and disbursement of wages.
- Statutory compliances PSAR Act.
- Coordination with police and administration
- Preparation of balance sheet auditing and taxation.

Course Fee :

Registration :

Registration Fee is Rs.22,500/- (Rupees Twenty Two Thousand Five Hundred only) plus 15% service tax is applicable.

Discount Options : (only one option of discount is applicable)

For IISSM Members :

Patron	: 30%
Corporate	: 25%
Senior Active	: 20%
Associate	: 20%
Affiliate	: 15%

Non IISSM Members : 15% (3& above)

Discount is only applicable on the registration fee.

For further details please contact Ms. Jasmine Kaur on 9650397152 or mail at jasmine.kaur@iissm.com.



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